

# WANTED: Independent Sales Reps (National & International)

Seeking experienced, veteran Independent Sales Reps with concrete coatings knowledge. Applicant must have excellent customer service and follow up skills.



Professional Products Direct is a company developed with both the professional contractor and DIY customer in mind, selling only through qualified distribution channels. Professional Products Direct has gathered together some of the top talent in the industries of metal building products and concrete with over 75 years of combined experience to assist our distributors in sales, marketing and area specific product development. Professional Products Direct is a company that brings revolutionary new products with tried and tested results to professional tradesmen as well as DIY customers; we support our distributors with Professional Products, Professional Technology, and Professional Service. With the experience of the management staff that Professional Products Direct has brought on board, we are focused on becoming your one stop source for innovative professional product needs. Professional Products Direct's mission is to bring researched, market driven, high margin and easy to purchase product offerings to our authorized distributors.



Please send resume along with references from 3 accounts that you have worked with to :

Rick Arons  
Professional Products Direct  
General Sales Manager  
530-605-6846

[rick@professionalproductsdirect.com](mailto:rick@professionalproductsdirect.com)

[www.professionalproductsdirect.com](http://www.professionalproductsdirect.com)



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## Job Posting: Concrete Pump & Crane Sales Extraordinaire

BIG BUCKS. PUMP TRUCKS. YOU'LL BE AWESTRUCK. Come work with the pros at Irving Equipment. Irving Equipment is the largest family owned concrete pump company in the U.S. and Canada. Right away you'll appreciate our non-corporate company structure. **If you hear us use any of the following words or phrases, we'll buy you a cup of coffee and pay for your 1<sup>st</sup>**

**therapy session.** *Get Your Ducks In A Row; Move The Needle; Synergize; Win-Win; or Game Changer.* Next, enjoy the views of the country as you travel to meet some of the hardest working people in the construction and concrete industry. You'll be amazed at the amount of concrete being pumped on a daily basis in the United States. It's a great industry and you can make a fantastic living for yourself and family.



### **About Us:**

The Irving family has been selling and servicing concrete pump machines across the U.S. and Canada since 2003. Located in Tiffin, Ohio, our new service facility includes several 20-ton overhead cranes, which allows technicians to work on even the largest units inside and unfolded. A fully-equipped machining center, fabrication shop, combined with an extensive spare parts inventory are just a few of the attributes that sets Irving Equipment apart from the competition. Customers also appreciate that we offer boom inspections and certification, along with in-house operator training. It's an impressive facility that shows a real commitment to our craft. You'll be proud to work at Irving Equipment.

Irving Equipment has many years of experience selling and servicing **KCP, CIFA, and Reed** brand concrete pumps and parts. In addition to our extensive concrete pumping equipment and parts sales, we offer the full line of **Atlas and PM brands of truck-mounted articulating cranes**, complete with parts and service.

### **The Position:**

It's simple. Active listening with a solution oriented sales

approach is the formula for success at Irving Equipment. If you already have concrete pump, crane or heavy equipment sales experience, then you really owe it to yourself to look into this opportunity. Seriously, check it out.

### **The Location:**

The City of Tiffin and the surrounding areas offer a very low cost of living, safe environment, friendly people and great school systems. But perhaps one of the best perks about living in Tiffin and the surrounding area is the close proximity to so many fun and interesting places of destination. Within an hour drive, you can visit major metro cities like Cleveland, Toledo and Columbus. From professional sports, nightlife, culture and outdoor recreation this area has it all. Also close by are the shores of Lake Erie, home to the islands of Put In Bay and some of the best fishing and boating in the country. Cedar Point Amusement Park is located in the city of Sandusky and has been rated as the #1 and #2 Amusement Park in the world! There's really something for everyone's taste and the low cost of living makes enjoying it more affordable. We know that you'll just love living here!

### **Why Should You Apply?**

If these things are important to you, be sure to apply today.

- Fantastic Income Opportunity
- Work/Home Life Balance
- Family Run Operation
- Great Livability
- Travel the Country

### **Interested?**

1. Send resume and cover letter to: [mirving@irvingequipment.net](mailto:mirving@irvingequipment.net)
  2. Application Deadline is July 30<sup>th</sup>. You will be notified on or before that date if you've been invited to continue on in the hiring process. If selected and your visit requires air travel, we'll pick up your ticket.
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## For Sale: 2004 Putzmister 38Z Boom Pump

CFA member from Indianapolis, IN has the following piece of equipment for sale:



2004 Putzmister 38Z Boom Pump with newer pipe and ware parts. Comes with three (3) new boom sections and has a current boom inspection.

The truck is a 2004 Mack MR688 with 150,000 MIKES; 400 HP Mack engine and 4,800 pump hours. The tires are rated at 75% rubber and the brakes are rated at 75%

This truck is ready to pump.

Asking \$ 195,000.00 and financing is available with 20% down.

Contact John at Starlite Leasing, Inc. at 317-201-8229



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## **Hiring – CDL driver Class B/Laborer**

### **We're Hiring! – CDL driver class B/Laborer**

Who: Peachey's Poured Walls, Inc.

Where: 94 Long Lane – Belleville, Pa. 17004

Contact: [peacheypouredwalls@embarqmail.com](mailto:peacheypouredwalls@embarqmail.com)

717-483-0109 – Barry

Starting wage: \$18-\$22 per hour

Join a great company and CFA member concrete contracting company and put your skills to work.